

PRODUCTION WORLD

RESOURCES

Finding New Hospitality Industry Leads

Are you looking for a source of leads for hotel, resort, and casino framed art sales? *HOTELS Quarterly Construction Newsletter*, published by *Hotels*, the "Magazine of the Worldwide Hotel Industry," offers information on new construction throughout the world.

You'll find names and locations of hotels, resorts, and casinos to be built or renovated. Room count, contact information, and anticipated completion dates are provided. The names of the developer, architect, and interior designer for each property are included, when available.

An annual subscription to this newsletter is \$150. That includes, at no charge, the *HOTELS Architect & Designer List* (\$50 separately) and the *Annual Renovation Report* (\$100 separately), published in December.

The latest *HOTELS Annual Renovation Report* lists more than 170 projects scheduled for completion in 2005 and 2006. It includes addresses plus phone and fax numbers for corporate headquarters. The *HOTELS Architect & Designer List* provides addresses, phones, and fax numbers for more than 100 interior design and architectural firms that serve the hotel industry.

HOTELS' Giants Executive Directory CD (\$300) is available separately in CD-ROM format. The disk is a comprehensive listing of all 325 corporate and hotel chains compiled by the magazine.

If you're looking to increase your corporate framing business, visit www.hotelsmag.com, where an issue of *HOTELS* and a sample past issue of the *Newsletter* are available. Or contact the publication at 2000 Clearwater Drive, Oak Brook, IL 60523 (630-288-8263; fax 630-288-8265)

—Jeff Troy

UPCOMING EVENTS

January 24-26

West Coast Art & Frame Show
Las Vegas Hilton
Las Vegas, Nevada
732-536-5160
www.wcafsow.com

February 6-10

Spring Fair Birmingham
National Exhibition Centre
Birmingham, England
609-921-0222
www.springfair.com

February 10-13

Interior Design Show
National Trade Centre
Toronto, ON, Canada
416-599-3222
www.interiordesignshow.com

February 17-20

Quadrum/SACA
Bologna Fairgrounds
Bologna, Italy
+011 39 51 6646624
www.quadrum.saca.com

March 3-5

DecorExpo New York
Jacob K. Javits Convention Center
New York, NY
888-608-5300
www.decor-expo.com

March 9-10

NeoCon West
L.A. Mart
Los Angeles, California
800-677-6278
www.merchandisemart.com/neoconwest

April 14-20

High Point Market
International Home
Furnishings Center
High Point, NC
336-888-3700
www.ihfc.com

April 14-16

Las Vegas International Hotel & Restaurant Show
Mandalay Bay Resort
Las Vegas, NV
914-421-3296
www.lvihrs.com

May 5-7

Hospitality Design Show
Sands Convention Center
Las Vegas, NV
703-488-2734
www.bdexpo.com

May 21-24

National Restaurant Assn. Restaurant, Hotel-Motel Show
McCormick Place
Chicago, IL
202-331-5900
www.restaurant.org/show

Is there a particular topic you'd like to see in a future issue of PFM Production? Just log on to www.pfmproduction.com and send us an e-mail with your suggestion.

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- Getting the most from your double-mitre saw blades
- Inside a cruise line's cutting-edge volume framing facility
- Plus: Quick Tips, Do the Math, Resources, and more

COMING IN SPRING!